

3Q 2024 Highlights

Unisys Continues Momentum in New Business Signings & Raises Profitability Guidance

Total Revenue Growth		Ex-L&S ¹ Revenue Growth		Gross Margin		Operating Profit Margin	
7.0%	8.2%	(1.3%)	(0.1%)	29.2%	17.9%	1.5%	9.9%
Reported	In CC	Reported	In CC	Company	Ex-L&S	GAAP	Non-GAAP

\$14M

Q3 Free Cash Flow

Up ~\$40M YoY primarily due to L&S renewal timing

~\$30M

FY24 Expected FCF

Client Signings (YoY)

+36%	>100%
Total Company	New Logo
+18%	+50%
Excluding L&S	New Business

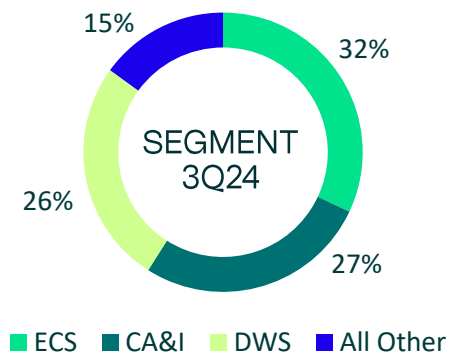
Total Company & Ex-L&S YoY improvement driven by strong new logo signings

Book-to-Bill (TTM)

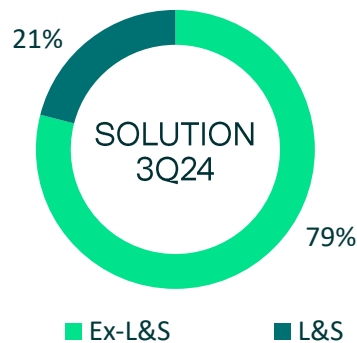
1.2x
Total Company
1.2x
Excluding L&S

Backlog +18% YoY and flat QoQ

Revenue by Segment



Revenue by Type



Full-Year Financial Guidance

(1.5%) to +1.5%

YoY CC Revenue Growth

6.5% to 8.5%

Non-GAAP Operating Profit Margin
up from prior range of 5.5% to 7.5%

Guidance translates to reported revenue growth of (1%) to +2% Constant currency growth range assumes L&S revenue of approximately \$415 million and Ex-L&S revenue growth near the low end of 1.5% to 5.0%

¹Ex-L&S defined as total company less License & Support.

Note: For full results and Non-GAAP reconciliations, and definitions, refer to the Unisys earnings release dated October 29, 2024, which you can find at www.unisys.com/investor-relations/earnings-releases